



BD DEPARTMENT
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NATIONAL EXPRESSION OF INTEREST

EOI REFERENCE NO. – BD(G)/EOI/2024/99 DATE : 22.02.2024

**SUBJECT : REQUEST FOR EXPRESSION OF INTEREST (EOI) FOR
SHORTLISTING OF PARTNERS FOR SETTING UP OF COMPRESSED BIO-
GAS (CBG) PROJECTS IN JOINT VENTURE (JV) MODE**

Submission Deadline : 26.03.2024 (TILL 14:00 HRS)

EXPRESSION OF INTEREST (EOI) FOR SHORTLISTING OF PARTNERS FOR SETTING UP OF COMPRESSED BIO-GAS (CBG) PROJECTS IN JOINT VENTURE (JV) MODE

1.0 INTRODUCTION

- 1.1. Oil India limited (OIL) a Maharatna Company, engaged in the business of Exploration, Production and Transportation of Crude Oil and Natural gas. It is a state-owned enterprise of Govt of India, under the Ministry of Petroleum and Natural Gas. It has diversified into downstream oil & gas sector, city gas distribution (CGD), renewable energy etc. OIL is actively exploring opportunities in emerging areas such as green hydrogen, biofuel, Compressed Biogas (CBG), carbon capturing etc. This progressive approach underscores OIL's commitment to sustainable and diversified energy solutions.
- 1.2. Contributing towards Government of India's efforts for clean and green energy, OIL established a total of 174.1 MW of Wind Energy Power plants distributed over the states of Rajasthan, Gujrat, and Madhya Pradesh and two Solar Energy Power Plants (SEPP)s of capacity 14.0 MW in Jaisalmer, Rajasthan. As on date a total of 188.1 MW of renewal Energy is under OIL's portfolio. Furthermore, OIL commissioned the first pilot plant of the country for producing green hydrogen at Jorhat, Assam.

2.0 BRIEF ABOUT EOI

- 2.1. Oil India Limited (OIL) is planning to establish CBG plants across the country. OIL intend to establish some of these plants based on various feed stocks like organic MSW, agricultural waste, forest waste etc. under Joint Venture (JV).
- 2.2. With this backdrop, OIL invites offer from eligible applicants ('Party') who fulfil the qualification criteria (QC) as mentioned in clause 3.0 to submit Expression of Interest (EOI) for partnering with OIL.
- 2.3. The offers submitted by the eligible Parties will be evaluated based on selection parameters as stated in **Annexure-I**.
- 2.4. OIL shall have the discretion to change or relax or alter any of the EOI qualification criteria including terms and conditions stipulated in the EOI Document.

The qualification criteria of the Parties, as set out in this EOI, are as follows.

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3.0. QUALIFICATION CRITERIA

3.1. TECHNICAL CRITERIA

3.1.1. The Party on its own must meet either of the following qualification criteria:

(i) The applicant must be an owner of a Biogas plant of output capacity of 5 TPD or above, which has been running as on EOI closing date.

Or

(ii) Engineering, Procurement, Construction (EPC) cum Operation and Maintenance (O&M) experience of at least one Biogas plant of output capacity of 5 TPD or above in the preceding 10 years from EOI closing date. The plant must be running as on the EOI closing date.

3.1.2. Documentary proof required for 3.1.1 above:

(i) The proof of ownership of the Biogas (BG) plant shall be evidenced through a letter from Board authorized representative of the Party or should be displayed in the relevant Audited Financial Statements / Annual Report of the Party. In case of letter from an authorized representative, copy of the authorization in the name of the signing authority should be provided in the form of Board resolution.

(ii) In case of EPC cum O&M experience, the Party should have been appointed as the principal EPC cum O&M contractor, i.e., the contractor hired directly by the owner of the project/entity developing the relevant BG plant. Any sub-contractor experience is not permitted for claiming this experience. The experience towards EPC cum O&M claimed shall be evidenced by the issuance of a completion certificate by the relevant client.

(iii) The above experience mentioned at 3.1.1 above shall be for Bio Gas plants constructed in India.

3.2. FINANCIAL CRITERIA

3.2.1 Net worth Criteria: Net worth of bidder must be positive for preceding financial/ accounting year.

Note:

- Net worth shall mean: "Share capital + Reserves created out of profits and securities Premium – Aggregate value of accumulated losses (excluding revaluation reserves) – deferred expenditure – Miscellaneous Expenditure to the extent not written off and carried forward Loss - Reserves created out of write back of depreciation and amalgamation"

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- The Net worth to be considered against the clause above, should be read in conjunction with the definition of Net worth as mentioned in Section 2 (57) of The Companies Act, 2013.

a. For proof of Net worth, any one of the following documents/photocopies must be submitted along with the bid:

- i) A certificate issued by a practicing Chartered/Cost Accountant (with Membership Number and Firm Registration Number), certifying the Annual turnover & Net worth as per format prescribed in **Annexure-II**

OR

(ii) Audited Balance Sheet along with Profit & Loss account.

Note: Mention of UDIN (Unique Document Identification Number) is mandatory for all Certificates issued w.e.f. February 1, 2019 by Chartered Accountant in Practice.

b. The applicant to submit audited financial statements of last 3 years or from the date of incorporation of the company, whichever is later.

3.3 SECOND ROUND OF EVALUATION:

Applicants required to submit the necessary documents as Documentary proof against the claim in **Annexure-I**

3.4 The applicant should be aware of the various risks involved in the setting up the CBG Plant and supplying CBG and should conduct independent due diligence before committing to any EOI/ investment decision. OIL shall not be responsible for any of their business decisions or any future losses arising due to any unforeseen circumstances.

3.5 The EOI of the Party failing to meet the criteria under 3.1 to 3.2 above shall be Rejected in the first round.

3.6 OIL may seek additional information or document (if required) from the applicant.

3.7 The Party is not put on 'Holiday' by OIL or Public Sector Company due to "poor performance" or "corrupt and fraudulent practices" or banned/blacklisted by Government department/ Public Sector on due date of submission of bid. Further, neither Party/ members nor their allied agency/(ies) are on banning list of OIL or the Ministry of Petroleum and Natural Gas. The Party shall submit the necessary affidavit as enclosed in **Annexure-III**.

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4.0 SUBMISSION OF DOCUMENTS

- 4.1. The EOI complete in all respects should be filled, signed, stamped and submitted through email to the email ID bddomestic@oilindia.in on or before the due date of submission i.e. **26.03.2024 @ 14:00 hrs.** No physical EOI shall be accepted.
- 4.2. EOI shall consist of the following documents:
 - 4.2.1. Cover Letter for submission of the EOI as per **Annexure-IV** and party information should be provided as **Annexure-V**.
 - 4.2.2. The person signing the application and submitting on behalf of the Applicant shall enclose Power of Attorney duly authorized and notarized for the same. The Power of Attorney shall be backed by copy of the Board Resolution of Company.
 - 4.2.3. Details of Registration – certificate of incorporation as per Companies Act, 1956 or 2013, MoA and AoA.
 - 4.2.4. Documentary evidence towards ownership, O&M and EPC experience. Authorization letter, wherever applicable as per EOI qualification criteria.
- 4.3. All documents submitted by the party as documentary evidence must be certified by the authorized signatory.
- 4.4. All pages of the EOI and the enclosures must be certified / attested by the Authorized signatory.
- 4.5. The Party shall submit the necessary affidavit as enclosed in **Annexure-VI**.

5.0 GENERAL INSTRUCTIONS ON SUBMISSION OF EOI

- 5.1 The Party to note that the EOI is to be submitted at email id bddomestic@oilindia.in only within due date & time, without marking its copy to any other e mail ID's of OIL. Any failure on part of the Party to comply above may lead to disqualification of its EOI.
- 5.2 Any communication/e-mail received to above mentioned e-mail ID after EOI Due date of submission & time, shall be categorically ignored.
- 5.3 To avoid delayed delivery of e-mail(s) containing the EOI to above mentioned e-mailID due to varying reasons including delays due to e-mail server, network problem etc., Party is advised to submit their EOI well in advance as no cognizance shall be given to the e-mail(s) received to above mentioned e-mail ID after due date & time, due to any reason whatsoever.

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5.4 While submitting EOI, the following may please be noted:

- (i) If a large document is attached with email, there is a chance of delivery failure due to mailbox size limitation. Therefore, the Party is required not to send large sized mails, and maximum size of a single mail be restricted to **10 MB**. Party may send multiple mails if the mail size of each mail is more than **10 MB** (preferably not more than 6-7 MB to be on the safer side). Party is also required to compress the mails before sending such mails, preferably in PDF format.

5.5 EOI must be complete in all respects leaving no scope for ambiguity. It is in the interest of the Party to submit complete and comprehensive proposal leaving no scope for OIL to raise any further questions. Any deviation to this EOI shall make the offer liable for rejection.

5.6 To assist in the examination and evaluation of EOI, OIL may seek clarifications regarding Party's credentials, documents, information etc., submitted as part of its EOI. Clarification, if any, through e-mail, can be obtained from bddomestic@oilindia.in

5.7 This request for EOI is being issued with the intent to partner to set up CBG plant of output capacity min 2 TPD or above. OIL reserves the right to terminate EOI process at any point of time without assigning any reason.

5.8 Any revision, clarification, addendum, corrigendum, time extension etc. to this Request for EOI will be hosted on the website only and no separate notification shall be issued in the press. Bidders are requested to visit the website www.oil-india.com regularly to keep themselves updated.

5.9 If the information submitted in the requisite format is found to be incorrect at a later stage, OIL shall have the right to reject / terminate the EOI.

5.10 Further, OIL also reserves the right to reject any or all EOI received without assigning any reason.

5.11 No Party or its Parent / Affiliates shall contact OIL on any matter relating to its EOI after last date of submission of EOI unless requested by OIL in writing. Any effort by the Party or its Parents or its Affiliates to influence OIL in the decision making in respect of EOI will result in the rejection of the EOI.

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Annexure – I

Selection Criteria for Shortlisting of Partners for setting up of compressed Bio-Gas (CBG) Projects in Joint Venture (JV) mode

SN	Description	Marks
A	Bio Gas Experience	280
A.1	Experience of setting up Bio Gas (BG) Plant (Design to commissioning) (<i>please enter highest capacity plant operative as on original Eol closing date</i>)	60
A.1.a	Setting up BG Plants – 10 TPD output and above	60
A.1.b	Setting up BG Plants – 8 TPD output to < 10 TPD	50
A.1.c	Setting up BG Plants – 5 TPD output to < 8 TPD	40
A.2	EPC Experience in setting up numbers of Bio Gas (BG) Plant (Design to commissioning) of size 5 TPD output or higher (<i>Commissioned as on original Eol closing date</i>)	60
A.2.a	Setting up BG Plants – => 3 numbers	60
A.2.b	Setting up BG Plants – 2 numbers	50
A.2.c	Setting up BG Plants – 1 number	40
A.3	Experience of operating Bio Gas Plants of size 5 TPD output or higher (<i>please enter experience of longest running plant</i>)	80
A.3.a	Operating a BG plant – 5 years and above	80
A.3.b	Operating a BG plant – more than 2 years to < 5 years	60
A.3.c	Operating a BG plant – more than 1 year to < 2 years	40
A.4	Capacity Utilization (MSW received & processed) over last 1 year of any of the running plant of size 5 TPD output or higher (<i>as on original Eol closing date</i>)	20
A.4.a	80% or more	20
A.4.b	50% to less than 80%	15
A.4.c	25% to less than 50%	5
A.5	Experience in effluent management in any of the running plant of size 5 TPD output or higher (<i>as on original Eol closing date</i>)	20
A.5.a	Full treatment of effluent within the plant	20
A.5.b	Otherwise	0
A.6	Experience in Segregation of Organic waste in case of Municipal Solid Waste (MSW) as a Feedstock in any of the running plant of size 5 TPD output or higher (<i>as on original Eol closing date</i>)	20
	Independently setting up and managing Infrastructure for Stage wise segregating organic waste from MSW at plant site in any of the running plant (<i>as on original Eol closing date</i>)	20
	OR	
A.6	Experience in directly tying up for feedstocks other than MSW in any of the running plant of size 5 TPD output or higher(<i>as on original Eol closing date</i>)	20

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	Independently collecting wastes from diverse sources, such as farms, agro-processing units and related stakeholders – 100 TPD and above, in any of the running plant (as on original Eoi closing date)	20
A.7	FOM /LFOM/Compost management in any of the running plant of size 5 TPD output or higher (as on original Eoi closing date)	20
A.7.a	Disposing of more than 70% produced FOM/LFOM/Compost in any of the running plant (as on original Eoi closing date)	20
A.7.b	Disposing of 40% - 70% produced FOM/LFOM/Compost in any of the running plant (as on original Eoi closing date)	10
A.7.c	Disposing less than 40% produced FOM/LFOM/Compost in any of the running plant (as on original Eoi closing date)	0
B	Presentation before OIL Team as per schedule (Presentation will be evaluated based on the following criteria)	60
B.1	Immediate Pipeline of Project(s) on offer to OIL	10
B.2	Value proposition	5
B.3	Quality of Bidder (Financing, Technology, Contractors etc)	5
B.4	Detail Plan for setting up CBG plants including Project Schedule / Timeline	10
B.5	Current Company Management Structure, Bandwidth and quality of team members and proposed one	5
B.6	Gas Output Commitment from proposed CBG plant(s).	5
B.7	Proposed Manpower and CAPEX for proposed CBG Plant(s).	10
B.8	Means of finance for the proposed plant(s)	10
C	Plant Visit by OIL Team (Evaluation will be based on the following criteria)	60
C.1	Plant Design	10
C.2	Technology Application and Integration	5
C.3	Level of Automation	5
C.4	Output Compost Management	5
C.5	Energy Conversion / Efficiency of plant	5
C.6	Knowledge and skill of Operation team	10
C.7	Compliance with Regulations and Standards	5
C.8	Feedstock segregation process and its management	10
C.9	Process Monitoring and Control systems	5

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Note:

- 1. Bio gas means -Raw biogas consists of methane (50–75%), carbon dioxide (25–50%), and smaller amounts of nitrogen (2–8%)*
 - 2. Against A.6, applicant may choose which suits them best, from either category (MSW and Agri waste)*
 - 3. Based on the total marks obtained by the applicant against "A and B" above, maximum 6 (3 from each Category as per point 2 above) applicants will be selected for plant visit.*
 - 4. After plant visit, total marks of (A+B+C) will be considered for ranking the applicants.*
 - 5. OIL may carryout due diligence of the selected parties (from each category) before taking the final decision.*
 - 6. In reference to point A.1 & A.2, multiple plants established at same location shall be considered separately, subject to conditions and documentary evidence mentioned in the EOI for each such plant*
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ANNEXURE-II

CERTIFICATE OF ANNUAL TURNOVER & NET WORTH

TO BE ISSUED BY PRACTISING CHARTERED ACCOUNTANTS' FIRM
ON THEIR LETTER HEAD

TO WHOM IT MAY CONCERN

This is to certify that the following positions extracted from the audited financial statements of M/s(Name of the applicant) for the last (3) completed years upto(as the case may be) are correct.

YEAR	TURN OVER In INR (Rs.) Crores	NET WORTH In INR (Rs.) Crores

Place:

Date:

UDIN:

Seal:

Membership Code & Registration No:

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ANNEXURE-III

Affidavit for not being Blacklisted or Barred from any earlier Project.

(To be executed on Rs. 100/- Stamp Paper)

We, _____ having our registered office at _____ have applied for “SHORTLISTING OF PARTNERS FOR SETTING UP OF COMPRESSED BIO-GAS (CBG) PROJECTS IN JOINT VENTURE (JV) MODE”

We hereby undertake that we have not been blacklisted, barred by any State / Central Government Agency / Public Sector Undertaking or local body and / or haven't failed to perform or expelled or terminated from any Project or Contract, as evidenced by imposition of a penalty by an arbitral or judicial pronouncement or arbitration award against us.

For and on behalf of (Name of Company)

Name:

Designation:

Date:

Place:

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ANNEXURE-IV

FORMAT FOR SUBMISSION OF EOI

(To be printed on the official stationery / letterhead of the Applicant)

To,

**Oil India Limited,
Plot No. 19, Near Film City,
Sector 16A, Noida – 201301**

Dear Sir,

Subject: Submission of Expression of Interest for “**SHORTLISTING OF PARTNERS FOR SETTING UP OF COMPRESSED BIO-GAS (CBG) PROJECTS IN JOINT VENTURE (JV) MODE**”.

With reference to your EOI inviting notice Ref. dated and after examining the detailed documents, selection criteria and other details mentioned in the EOI document for “**SHORTLISTING OF PARTNERS FOR SETTING UP OF COMPRESSED BIO-GAS (CBG) PROJECTS IN JOINT VENTURE (JV) MODE**”, I/We hereby offer to submit my / our Expression of Interest.

1. All the schedules and documents necessary in this connection are enclosed hereto. All the documents/ photocopies of the documents have been self-attested by me/us and OIL is free to reject our candidature if any of the documents/photocopies of the documents is/are found to be false or forged.
2. I/we, hereby also declare(s) that I/we have read all terms and conditions in the EOI, and all terms and conditions mentioned in the EOI are acceptable.
3. I/we, hereby also declare(s) that my company is not debarred/ blacklisted by any Central/State Govt. department, agency, PSUs/ Institution/ Agencies/ Autonomous organization.

Yours Faithfully,

(Signature & Stamp of Authorized Signatory)

Name:

Designation:

Address:

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ANNEXURE-V

Information of Company

(To be printed on the official stationery / letterhead of the Applicant)

Sr. No.	Description	Details
1	Name of Company	
2	Address of Registered Office	
3	Telephone No.	
4	Fax No.	
5	Web Site / E-mail	
6	Mobile No.	
7	Year of Incorporation	
8	Name of Directors with Particulars	
9	Name of Person holding the Power of Attorney (Attested Photocopy of Power of Attorney be enclosed)	
10	Name of Bankers with full Address of Branch	
11	PAN (Attested Photocopy of PAN Card be enclosed)	
12	GST Registration No. (Attested Photocopy of GST Registration Certificate be enclosed)	

For and on behalf of [company]

Name:

Designation:

Date:

Place:

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ANNEXURE-VI

AFFIDAVIT

**(To be printed on the official stationery / letterhead
of the Applicant)**

I __, the *Director / Proprietor / Authorized signatory of _____ (mention name of company and its complete address) do here by solemnly affirm and declare as under:-

1. That our company i.e. _____ (Mention name of company) is registered vide Registration No. _____ under the provisions of (Mention the name of the Act).
2. That our company i.e. _____ (Mention name of company) has applied in response to the Expression of Interest.
3. That (mention name of firm/company) is eligible to submit the aforesaid application as it is not under liquidation, court receivership or similar proceedings.
4. That all the information, documents and declarations submitted in/with our application are correct to the best of our knowledge and understanding.
5. That if any information, document, or declaration submitted in/with our application, is found to be incorrect later, we indemnify OIL against any loss due to this and OIL may take any action as deemed fit.

**Place:
Date:**

(Sign. & Seal of Authorized Signatory)